BELLSOUTH

BellSouth Telecommunications, Inc.

Legal Department

1600 Williams Street Suite 5200 Columbia, SC 29201 Patrick W. Turner

General Counsel-South Carolina

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December 14, 2005

RECEIVED

SO PRINCIPLE SERVICE

SO PRINCIPLE

Mr. Charles Terreni Chief Clerk of the Commission Public Service Commission of South Carolina Post Office Drawer 11649 Columbia, South Carolina 29211

Re:

dPi Teleconnect, LLC, Complainant/Petitioner v. BellSouth Telecommunications,

Incorporated, Defendant/Respondent

Docket No.: 2005-358-C

Dear Mr. Terreni:

Enclosed for filing are the original and ten copies of BellSouth Telecommunications, Inc.'s Answer to dPi Teleconnect, LLC's Complaint in the above-referenced matter.

By copy of this letter, I am serving all parties of record with a copy of this document as indicated on the attached Certificate of Service.

Sincerely,

Patrick W. Turner

PWT/nml Enclosure

cc: All Parties of Record

PC Docs #613899

BEFORE THE PUBLIC SERVICE COMMISSION OF SOUTH CAROLINA DOCKET NO. 2005-358-C

In Re:		(0	2	
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ANSWER TO DPI TELECON	NECT, LLC'S COMPLAIN	<u>T</u> hi		

Pursuant to Regulations 103-837 and 103-841, and in compliance with the Notice the Public Service Commission of South Carolina ("Commission") issued in this docket on November 14, 2005, BellSouth Telecommunications, Inc. ("BellSouth") respectfully submits its Answer to the Complaint filed by dPi Teleconnect, L.L.C. ("dPi") alleging failure to issue promotional credits.

SUMMARY OF BELLSOUTH'S POSITION

As an initial matter, and as reflected in its Complaint, dPi has asked the Commission to order BellSouth to apply promotional credits for resold accounts that are outside of BellSouth's South Carolina operating territory (i.e., for accounts in other BellSouth states) and, therefore, are not accounts that are subject to the jurisdiction of this Commission. To the extent dPi has asked the Commission to award credits to non-South Carolina resold accounts, BellSouth respectfully submits that the Commission has no jurisdiction to do so and should therefore decline dPi's request. If the Commission concludes that any relief is ultimately due dPi, which relief is expressly denied by BellSouth, that relief can only apply to accounts resold in South Carolina under the terms of the dPi/BellSouth interconnection agreement approved by this Commission.

BellSouth began receiving applications for resale promotional credits from dPi in September of 2004. These credits received in September 2004 were for the time period encompassing October 2003 through August 2004. As a general matter, resellers are responsible for determining the eligibility of their end users' subscription to the reseller's services, including whether their end users are eligible for resold services involving promotions. For example, if BellSouth offers a promotion to its retail customers that is limited to 1) residential customers, 2) living in a certain geographic area, and 3) for a certain period of time, then CLECs who wish to resell that promotion to their end users must ensure that those end users meet the same qualifications to receive the promotional benefit, i.e. waiver of a line connection charge, secondary service order charge, or some other benefit.

After making the eligibility determination, a reseller like dPi then electronically submits a local service request ("LSR") to BellSouth to establish the end user's service. The reseller later submits to BellSouth a promotional credit request form with a spreadsheet of billing telephone numbers for assessment. BellSouth subsequently evaluates the request for accuracy and eligibility and then applies the appropriate credit to the reseller's monthly bill.

Since dPi submitted thousands of end user telephone numbers to qualify for promotions on a region-wide basis, it took several months for BellSouth to analyze and process this large volume of requests. BellSouth performed a random sampling of those telephone numbers using a procedure customarily used for processing credit requests of this type. As a result of this sampling process, BellSouth determined that dPi was not entitled to promotional credits for all of the accounts submitted. Accordingly, by no later than the May 8, 2005 bill cycle, BellSouth

had issued credits totaling \$16,480.52 in response to dPi's South Carolina credit request. Statements by dPi in its Complaint that BellSouth "has in fact refused to issue credits to dPi" and "refuses to communicate with dPi on this issue" are simply wrong. See Complaint at p. 2, \$\quad 11\$.

Credit requests are processed in the order they are received from CLECs. Credit requests from dPi that were not processed prior to and included in the May 8, 2005 billing cycle are being evaluated at the present time. The processing of all reseller credit requests, not just those submitted by dPi, has been slowed considerably due to effects of Hurricane Katrina.

In conclusion, BellSouth has analyzed and processed dPi's requests for credits submitted to BellSouth in the September 2004 timeframe. dPi did not receive all credits requested because not all of dPi's end user accounts qualified for the promotions in question. BellSouth requests, therefore, that the Commission dismiss dPi's complaint and close this docket.

RESPONSES TO SPECIFIC ALLEGATIONS IN THE COMPLAINT

1. Paragraph 1 of the Complaint is an introduction and, accordingly, no response is required.

I. IDENTIFICATION OF PARTIES

- 2. BellSouth admits the allegation in Paragraph 2 of the Complaint on information and belief.
 - 3. BellSouth admits the allegations in Paragraph 3 of the Complaint.

On a region-wide basis, dPi had requested credits totaling \$546,582.51 and actually received credits totaling \$193,185.37.

II. FACTS AND NATURE OF DISPUTE

- 4. BellSouth admits that it and dPi are parties to an interconnection agreement and that dPi resells certain BellSouth retail telecommunications services. BellSouth denies the remaining allegations in Paragraph 4 of the Complaint, and BellSouth specifically denies that dPi is entitled to additional credits from BellSouth as a result of dPi reselling BellSouth services subject to promotional discounts. BellSouth has correctly issued credits to dPi where dPi's enduser customers meet the qualifications for the promotion. dPi is wrongfully claiming, however, that it is entitled to such credits for all end-user customers, including those who do not qualify for the promotion.
- 5. BellSouth admits that dPi resells certain BellSouth retail residential and business telecommunications services.
- 6. BellSouth admits that it sells certain retail services under various promotions offered for greater than 90 days.
- 7. BellSouth denies the allegations in Paragraph 7 of the complaint. dPi is not entitled to resell services offered under promotions at the *promotional* rate less the wholesale discount unless the dPi end-user customer qualifies for the promotion. dPi is wrongfully claiming that it is entitled to such promotions for all of its customers.
- 8. BellSouth admits that the process for dPI and other resellers to receive any promotional discounts to which they may be entitled involves the submission of promotion credit requests, and that BellSouth has issued such credits to dPi. BellSouth denies the remaining allegations in Paragraph 8 of the Complaint. BellSouth specifically denies that dPi is entitled to such credits for end-user customers who do not qualify for a given promotion.

- 9. BellSouth admits that dPi claims that it is entitled to hundreds of thousands of dollars in promotional credits. BellSouth denies the remaining allegations in Paragraph 9 of the Complaint.
- 10. BellSouth admits that dPi requested credits from BellSouth totaling approximately \$479,000 for the BellSouth Region. BellSouth also admits that dPi is claiming that it is owed the amounts set forth in Exhibit "A" to the Complaint in connection with dPi's operations for the State of South Carolina. BellSouth denies the remaining allegations in Paragraph 10 of the Complaint, and BellSouth specifically denies that dPi is entitled to any of the claimed credits.
- 11. BellSouth admits that it may have mistakenly issued credits in limited circumstances to reseller customers in the past. BellSouth has instituted safeguards to ensure that it does not issue promotional credits in instances where they are not properly due, such as in this case with dPi. BellSouth treats all of its reseller customers at parity. BellSouth denies the remaining allegations in Paragraph 11 of the Complaint, and BellSouth specifically denies that it "now refuses to communicate with dPi on this issue." BellSouth has communicated with dPi on this issue, and will continue to do so as appropriate.
- 12. BellSouth denies that Exhibit "A" to dPi's complaint shows amounts that BellSouth owes to dPi. dPi is not entitled to promotional discounts above and beyond the wholesale discount unless its end-user customer meets the qualifications for the promotion. BellSouth has correctly issued credits to dPi for such customers. BellSouth does not owe dPi any additional credits.

III. DPI TELECONNECT'S FIRST CAUSE OF ACTION

13. BellSouth denies the allegations in Paragraph 13 of the Complaint.

14. BellSouth denies that dPi is entitled to any relief requested in its Conclusion and Prayer for Relief.

15. All allegations in the Complaint that are not expressly admitted herein are denied.

AFFIRMATIVE DEFENSES

16. The Complaint fails to state a claim upon which relief can be granted.

17. The Commission lacks jurisdiction to order any relief regarding any non-South Carolina accounts.

WHEREFORE, BellSouth respectfully requests that the Commission enter an Order denying all of the relief requested by dPi in the Complaint, dismissing the Complaint with prejudice, and granting such further relief as the Commission deems fair and equitable.

Respectfully submitted this 14th day of December, 2005.

Rv.

Patrick W. Turner

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Columbia, South Carolina 29201

(803) 401-2900 (telephone)

(803) 254-1731 (facsimile)

ATTORNEY FOR BELLSOUTH

TELECOMMUNICATIONS, INC.

613855

STATE OF SOUTH CAROLINA)	
)	CERTIFICATE OF SERVICE
COUNTY OF RICHLAND)	

The undersigned, Nyla M. Laney, hereby certifies that she is employed by the Legal Department for BellSouth Telecommunications, Inc. ("BellSouth") and that she has caused BellSouth Telecommunications, Inc.'s Answer to dPi Teleconnect, LLC's Complaint in Docket No. 2005-358-C to be served upon the following this December 14, 2005.

Florence P. Belser, Esquire General Counsel Post Office Box 11263 Columbia, South Carolina 29211 (Office of Regulatory Staff) (U. S. Mail and Electronic Mail)

Nanette S. Edwards, Esquire Attorney Post Office Box 11263 Columbia, South Carolina 29211 (Office of Regulatory Staff) (U. S. Mail and Electronic Mail)

Jocelyn G. Boyd, Esquire Staff Attorney S. C. Public Service Commission Post Office Box 11649 Columbia, South Carolina 29211 (PSC Staff) (U. S. Mail and Electronic Mail)

F. David Butler, Esquire Senior Counsel S. C. Public Service Commission Post Office Box 11649 Columbia, South Carolina 29211 (PSC Staff) (U. S. Mail and Electronic Mail) 2005 DEC 14 PH 3:

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Joseph Melchers Chief Counsel S.C. Public Service Commission Post Office Box 11649 Columbia, South Carolina 29211 (PSC Staff) (U.S. Mail and Electronic Mail)

Christopher Malish, Esquire Foster Malish Blair & Cowan, LLP 1403 West Sixth Street Austin, Texas 78703 (dPi Teleconnect, LLC) (U. S. Mail and Electronic Mail)

Myla M. Laney

PC Docs # 610276